

## Marcus & Millichap Adds Debt Pros

Marcus & Millichap has added four new staffers to its debt platform.

**James Conley** joined as a senior managing director, and **Neil Campbell, Justin Shuart** and **Drit Shoemaker** came aboard as senior directors. All started in the past two weeks and will line up debt and equity for the firm's clients.

The new hires report to **Evan Denner**, executive vice president and head of business for Marcus & Millichap Capital Corp.

Conley and Campbell are based in Philadelphia. Conley was previously a managing director at **JLL**, which merged with his former employer, **HFF**, in 2019. He had a prior seven-year stint at Marcus & Millichap that ended in 2014.

Campbell joined from **DLP Real Estate Capital** of St. Augustine, Fla., and had prior stints at JLL and HFF.

Shuart works out of Dallas and has experience with multi-family financing, primarily agency loans. He moved over from **Cushman & Wakefield** and previously worked at **Walker & Dunlop** and **Johnson Capital** of Irvine, Calif.

Shoemaker, based in Seattle, is the founder and managing partner of **Trident Real Estate Ventures**, a local shop.

The hires are part of Marcus & Millichap's growing debt business. Last year, the firm acquired **Metropolitan Capital** of Dallas, **Mission Capital** of New York and **LMI Capital** of Houston. ❖

